

COVID-19| 2022 Update

Last year was somewhat of a repeat of the previous year. As the new reality of life with COVID settled in throughout 2021, we were faced with new challenges.

The pressures of the first year of COVID had major impacts on many areas of day-to-day life. One of those has been in the global supply chain. Toward the end of the spring of last year, a long list of global raw material shortages began to develop, which, unfortunately, included aluminum.

Sadly, we can expect these pressures to continue to impact the supply chain as it relates to patio covers, screen enclosures and sunrooms throughout 2022.

There are many moving parts to supply the products we sell. Raw material suppliers, tool and die manufacturers, extruders, painting facilities, assembly facilities, back-office support systems and shipping companies all have to work together and each impact how the other contributes to the final product.

The ongoing supply chain issues coupled with an overburdened shipping industry will require patience and understanding as we move through 2022. Challenging times indeed!

We do not have any special insight into future aluminum prices, however with the state of the supply chain as it is, it would be safe to say that another year of price increases are inevitable.

What This Means to our Customers

- Yes. We are in operation and can supply every product indicated on our WEB site.
- We expect delivery times to run between 8-12 weeks throughout the coming year.
- Updates on your order at the factory level are often difficult to obtain and may take between 2-4 days for us to get answers for you.
- **OUR PROMISE:** We will never increase our own profit margins. Our stated price increases will only be that which is applied to us by the manufacturers as they deal with raw material price increases, due to unprecedented demand.
- All other aspects of our sales and service remain the same.
- We appreciate your patience and understanding in this challenging environment.

If you have any questions about this statement, our company & its offerings, we remain at your service!

The Staff & Management

